

# WardsAuto 2021 MegaDealer 100

Rank	Megadealer Group Name	City	State	Executive(s)	Dealerships	New Retail Revenue	New Retail Units	Fleet Revenue	Fleet Units	Used Retail Revenue
Column1	Column2	Column3	Column4	Column5	Column6	Column7	Column8	Column9	Column10	Column11
1	AutoNation	Fort Lauderdale	FL	Mike Jackson	235	\$ 10,418,600,000	249,654	-	1,170	\$ 5,260,500,000
2	Penske Automotive Group	Bloomfield Hills	MI	Roger Penske	253	\$ 8,080,500,000	178,437	\$ 136,900,000	3,961	\$ 7,251,500,000
3	Lithia Motors	Medford	OR	Bryan DeBoer; Sidney DeBoer	209	\$ 6,773,900,000	171,168	-	2,938	\$ 3,998,400,000
4	Group 1 Automotive	Houston	TX	Earl Hesterberg	184	\$ 5,580,800,000	140,221	-	-	\$ 3,105,700,000
5	Hendrick Automotive Group	Charlotte	NC	Rick Hendrick	93	\$ 4,454,591,563	102,761	\$ 580,933,530	21,448	\$ 2,462,422,516
6	Sonic Automotive	Charlotte	NC	David Smith	100	\$ 4,281,223,000	93,281	-	-	\$ 3,564,832,000
7	Asbury Automotive Group	Duluth	GA	Scott Bieler	91	\$ 3,767,400,000	95,165	-	-	\$ 2,169,500,000
8	Larry H. Miller Dealerships	Sandy	UT	Karen Gail Miller	64	\$ 2,496,687,765	61,097	\$ 119,246,190	2,769	\$ 1,114,310,881
9	Ken Garff Automotive Group	Salt Lake City	UT	John Garff; Matthew Garff; Kathy Garff	50	\$ 2,215,071,960	53,687	\$ 370,440,252	10,244	\$ 1,052,562,056
10	Napleton Automotive Group	Oakbrook Terrace	IL	Edward Napleton	51	\$ 1,359,091,501	35,768	\$ 431,556,132	15,494	\$ 992,990,944
11	Staluppi Auto Group	North Palm Beach	FL	John Staluppi; John Staluppi Jr.	28	\$ 2,094,849,662	41,669	\$ 27,816,366	447	\$ 602,288,386
12	Morgan Auto Group	Tampa	FL	Brett Morgan	45	-	41,842	-	-	-
13	Bommarito Automotive Group	Ellisville	MO	John Bommarito; Frank Bommarito	13	\$ 469,671,007	12,783	\$ 1,991,599,656	42,612	\$ 224,789,749
14	RFJ Auto Partners	Plano	TX	Rick Ford	40	\$ 1,089,199,787	19,705	\$ 661,954,873	21,527	\$ 728,168,551
15	Holman Automotive	Mt. Laurel	NJ	Brian Bates; Melinda Holman	32	\$ 1,392,997,223	25,491	\$ 20,659,128	422	\$ 767,551,850
16	Prime Automotive Group	Westwood	MA	Todd Skelton	40	-	31,529	-	431	-
17	Jim Koons Automotive Group	Vienna	VA	Jim Koons	18	\$ 1,339,942,029	31,417	-	-	\$ 710,561,061
18	David Wilson Automotive Group	Orange	CA	David Wilson	16	\$ 1,495,592,256	75,628	-	-	\$ 658,310,162
19	The Suburban Collection	Troy	MI	David Fischer, Jr.	43	-	29,314	-	4,121	-
20	Braman Automotive Group	Miami	FL	Norman Braman	10	-	24,839	-	-	-
21	The Herb Chambers Companies	Somerville	MA	Herbert Chambers	50	\$ 1,175,865,610	24,953	-	-	\$ 603,876,957
22	Greenway Automotive	Orlando	FL	Carl Atkinson; Frank Rodriguez	50	\$ 1,138,620,516	33,763	-	-	\$ 590,569,458
23	Mac Haik Auto Group	Houston	TX	Mac Haik	17	\$ 1,156,334,352	25,544	\$ 144,324,873	3,116	\$ 470,625,355
24	West-Herr Automotive Group	Orchard Park	NY	Scott Bieler	27	-	29,085	-	179	-
25	Serra Automotive	Fenton	MI	Joseph Serra	52	\$ 1,274,348,748	33,045	\$ 75,368	2	\$ 559,973,872
26	Ganley Auto Group	Brecksville	OH	Kenneth Ganley	42	\$ 1,261,514,949	35,430	\$ 5,442,315	329	\$ 484,618,418
27	Victory Automotive Group	Canton	MI	Jeffrey Cappel	47	\$ 1,128,801,663	35,035	-	-	\$ 508,727,793
28	Findlay Automotive Group	Henderson	NV	Cliff Findlay; Tyler Corder	32	\$ 1,102,732,843	27,016	\$ 4,245,758	118	\$ 478,148,624
29	RML Automotive	Lewisville	TX	Robert Johnson; Thomas McLarty	32	-	24,345	-	444	-
30	McLarty Automotive	Little Rock	AZ	Mark McLarty	38	-	26,708	-	-	-
31	Earnhardt Auto Centers	Chandler	AZ	Hal Earnhardt	21	\$ 1,194,314,122	33,078	-	-	\$ 339,310,627
32	Open Road Auto Group	Bridgewater	NJ	W. Rodman Ryan	23	-	22,552	-	-	-
33	Kahlig Auto Group	San Antonio	TX	Clarence Kahlig	19	-	18,945	-	272	-
34	Chapman Automotive Group	Chandler	AZ	Ted Chapman; John Chapman	24	\$ 794,406,107	18,569	\$ 21,873,126	494	\$ 464,337,278
35	Darcars Automotive Group	Bethesda	MD	John Darvish	39	-	24,348	-	-	-
36	Baxter Auto Group	Omaha	NE	S. Mickey Anderson	21	\$ 877,604,083	21,889	\$ 6,339,629	181	\$ 393,682,445
37	Keating Auto Group	Victoria	TX	Ben Keating	20	-	21,480	-	-	-
38	Walser Automotive Group	Edina	MN	Andrew Walser	29	-	18,303	-	-	-
39	Zeigler Auto Group	Kalamazoo	MI	Harold Zeigler; Aaron Zeigler	30	\$ 656,051,310	15,999	\$ 436,829	8	\$ 509,314,530
40	Performance Automotive Network	Fairfield	OH	Michael Dever	16	\$ 745,812,527	21,372	\$ 16,440,909	406	\$ 505,439,240
41	Ray Catena Auto Group	Edison	NJ	Raymond Catena	14	\$ 983,130,802	17,509	-	-	\$ 316,940,510
42	Jeff Wyler Automotive Family	Milford	OH	Jeffrey Wyler	16	\$ 812,359,479	21,472	\$ 29,660,401	967	\$ 400,771,775
43	Keyes Automotive Group	Van Nuys	CA	Howard Keyes; Howard Tenenbaum	6	\$ 872,877,801	22,166	-	-	\$ 297,253,450
44	Sheehy Auto Stores	Fairfax	VA	Vincent Sheehy	23	\$ 709,622,000	19,882	\$ 40,900,000	1,181	\$ 398,100,000
45	Garber Automotive	Saginaw	MI	Richard Garber	25	\$ 582,129,928	13,588	\$ 61,930,575	3,334	\$ 442,675,887
46	Ed Morse Automotive Group	Delray Beach	FL	Edward Morse, III	20	\$ 560,666,424	14,169	\$ 299,136,020	6,461	\$ 226,345,871
47	Priority Automotive Group	Chesapeake	VA	Dennis Ellmer	27	-	20,116	-	-	-
48	Feldman Automotive Group	New Hudson	MI	Jay Feldman	14	-	18,246	-	840	-
49	Pohanka Automotive Group	Chantilly	VA	Geoffrey Pohanka	18	-	21,639	-	-	-
50	Gee Automotive Companies	Liberty Lake	WA	Ryan Gee	30	-	16,231	-	600	-
51	LaFontaine Automotive Group	Highland	MI	Michael LaFontaine	22	\$ 786,275,143	19,565	\$ 2,575,310	58	\$ 237,251,711
52	Premier Automotive	New Orleans	LA	Troy Duhon	28	-	16,656	-	991	-
53	Rick Case Automotive Group	Sunrise	FL	Rita Case	16	\$ 719,237,099	22,525	-	-	\$ 309,052,965
54	Rohrman Automotive Group	Arlington Heights	IL	Ryan Rohrman	24	\$ 616,779,215	18,467	-	-	\$ 367,502,806
55	World Class Automotive Group	Dallas	TX	Randall Reed	7	-	14,301	-	925	-
56	Summit Automotive Partners	Centennial	CO	Alex Gillett	16	-	16,205	-	2,590	-
57	Corwin Automotive Group	Farqo	ND	Timothy Corwin	12	\$ 584,000,000	12,579	-	-	\$ 433,000,000
58	Piazza Auto Group	Norristown	PA	Vince Piazza	26	-	13,515	-	57	-
59	Bergstrom Automotive	Neenah	WI	John Bergstrom	27	\$ 554,052,885	12,997	\$ 14,264,554	361	\$ 274,470,980
60	The CAR Group	Newport Beach	CA	David Conant	14	-	23,700	-	-	-
61	Mullinax Automotive	Apopka	FL	Gerald Mullinax; Lawrence Mullinax	8	\$ 495,512,223	11,546	\$ 42,656,459	1,119	\$ 331,708,523

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Rank	Megadealer Group Name	City	State	Executive(s)	Dealerships	New Retail Revenue	New Retail Units	Fleet Revenue	Fleet Units	Used Retail Revenue
62	Gettel Automotive	Bradenton	FL	James Gettel	19	-	15,323	-	7	-
63	Germain Motor Company	Columbus	OH	Steve Germain	16	\$ 494,405,284	11,365	-	-	\$ 267,478,785
64	Future Automotive Group	Roseville	CA	G. Steven Pleau	11	\$ 458,615,678	11,141	\$ 52,397,905	1,196	\$ 198,096,845
65	Wilde Automotive Group	Waukesha	WI	M. Wilde; P. Donahue; S. Bloom; D. Palmer; J. Hidalgo	9	\$ 464,328,534	12,637	-	-	\$ 329,550,952
66	Red McCombs Automotive Group	San Antonio	TX	Marsha Shields	6	\$ 528,174,000	13,938	\$ 5,657,000	117	\$ 221,962,000
67	Fox Motors	Grand Rapids	MI	Daniel DeVos	27	\$ 477,881,198	12,517	\$ 42,254,606	781	\$ 252,329,511
68	Phil Long Dealerships	Colorado Springs	CO	Gerald Cimino; Kevin Shaughnessy; Michael Flynn	20	\$ 428,376,135	9,068	\$ 48,632,455	1,177	\$ 239,651,126
69	Ferman Automotive Group	Tampa	FL	James Ferman	15	\$ 480,676,000	11,510	\$ 16,451,000	502	\$ 247,529,000
70	Rusnak Auto Group	Pasadena	CA	Paul Rusnak; Victoria Rusnak	13	\$ 533,849,359	8,054	\$ 34,963,561	640	\$ 185,730,710
71	Balise Motor Sales Co.	West Springfield	MA	James Balise	22	\$ 429,658,746	12,645	\$ 3,609,214	107	\$ 277,054,539
72	Ray Skillman Auto Group	Indianapolis	IN	Ray Skillman	15	\$ 397,323,290	11,202	\$ 2,030,216	62	\$ 272,817,450
73	Ancira Enterprises	San Antonio	TX	Ernesto Ancira	10	\$ 432,223,597	11,321	\$ 145,874,654	4,780	\$ 142,020,424
74	Napleton Auto Group	Rosemont	IL	William Napleton	20	\$ 370,000,000	8,050	\$ 55,400,000	2,500	\$ 220,000,000
75	Boucher Group	Greenfield	WI	Gordon Boucher; Frank Boucher	20	\$ 385,033,000	9,471	\$ 13,379,000	378	\$ 231,101,000
76	Phil Smith Automotive Group	Lighthouse Point	FL	Michael Dayhoff; Ian Swartz	19	\$ 353,573,407	9,732	\$ 4,374,412	57	\$ 230,203,526
77	Anderson Automotive Group	Raleigh	NC	Fred Anderson	9	\$ 427,557,667	12,915	-	-	\$ 215,940,498
78	Cooper Auto Group	Edmond	OK	Joe Cooper	11	\$ 357,775,026	6,427	-	510	\$ 358,138,795
79	The Hertrich Family of Automobile Dealerships	Seaford	DE	Frederick Hertrich	25	\$ 318,922,252	8,177	\$ 91,648,924	2,753	\$ 168,281,468
80	Courtesy Automotive Group	Phoenix	AZ	William Gruwell; Scott Gruwell; Jason Church	4	\$ 278,854,514	6,373	\$ 105,941,237	2,544	\$ 171,269,387
81	Warren Henry Auto Group	North Miami	FL	Warren Henry Zinn; Erik Day; Larry Zinn	5	\$ 402,877,256	4,710	\$ 7,618,511	165	\$ 142,632,321
82	Bob Moore Auto Group	Oklahoma City	OK	P. Mark Moore	15	\$ 299,244,949	6,967	\$ 17,810,087	-	\$ 197,939,488
83	Servco Pacific	Honolulu	HI	Mark Fukunaga; Patrick Ching; Eric Fukunaga	9	\$ 404,823,365	11,699	\$ 5,669,891	249	\$ 91,360,572
84	Gillman Auto Group	Houston	TX	Stacey Gillman Wimbish; Jason Gillman	10	\$ 371,418,925	11,217	-	-	\$ 163,549,810
85	Piercey Automotive Group	Irvine	CA	William Piercey	6	\$ 401,864,069	13,469	-	-	\$ 92,753,453
86	Byers Auto Group	Columbus	OH	George Byers	10	\$ 301,972,000	7,985	\$ 20,029,000	793	\$ 150,925,000
87	Empire Automotive Group	Huntington	NY	Michael Brown	10	\$ 384,112,916	9,726	\$ 5,094,604	180	\$ 97,938,962
88	Russ Darrow Group	Menomonee Falls	WI	Russell Darrow; Michael Darrow	24	\$ 227,081,315	6,925	\$ 4,648,532	162	\$ 190,849,691
89	Criswell Automotive	Gaithersburg	MD	Harry Criswell	12	\$ 348,190,451	8,215	\$ 5,860,043	189	\$ 73,034,680
90	Betten Baker	Muskegon	MI	Bryan Betten; Chris Baker	18	\$ 254,720,389	6,208	-	-	\$ 152,078,666
91	Holler - Classic Automotive Group	Winter Park	FL	Judi Holler	9	\$ 256,057,553	8,714	-	-	\$ 128,011,429
92	Bowers Automotive Group	Chattanooga	TN	Nelson Bowers, II; Bradley Cobb; Nelson Bowers	10	\$ 242,412,758	7,884	\$ 2,889,199	69	\$ 136,110,974
93	Green Family Stores	Springfield	IL	Todd Green; Eric Dresing	11	\$ 223,738,475	6,019	-	-	\$ 169,791,090
94	Soave Automotive Group	Merriam	KS	Anthony Soave; Marion Battaglia; Kevin Killilea	4	\$ 223,079,000	1,615	-	-	\$ 118,783,000
95	Kayser Automotive Group	Madison	WI	Sean Baxter; Ryan Baxter; Brendan Baxter	5	\$ 99,555,300	2,895	\$ 55,000,000	580	\$ 140,020,667
96	Voss Auto Network	Centerville	OH	John Voss; Craig Voss; Brad Voss	7	\$ 171,323,092	4,629	-	-	\$ 78,970,040
97	Noarus Auto Group	Garden Grove	CA	Norris Bishton; Norris Bishton III; William Hurst	4	\$ 164,977,893	5,223	-	-	\$ 70,686,460
98	Martin Management Group	Bowling Green	KY	Chadwick Martin; Gail Martin	12	\$ 166,903,000	5,539	-	-	\$ 45,417,000
99	Don Davis Auto Group	Arlington	TX	Robert Howard	3	\$ 142,462,416	3,885	-	-	\$ 65,135,683
100	D&D Sweeney Auto Group	Youngstown	OH	Alexa Blackkann	2	\$ 117,658,359	3,436	\$ 442,955	11	\$ 33,121,839

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List is published annually, based on previous year's numbers.

Data is based on survey results, public records and published materials.

# WardsAuto 2021 Meg

Rank	Megadealer Group Name	Used Retail Units
Column1	Column2	Column12
1	AutoNation	241,182
2	Penske Automotive Group	323,226
3	Lithia Motors	183,230
4	Group 1 Automotive	140,118
5	Hendrick Automotive Group	94,356
6	Sonic Automotive	159,025
7	Asbury Automotive Group	80,537
8	Larry H. Miller Dealerships	50,751
9	Ken Garff Automotive Group	46,108
10	Napleton Automotive Group	42,598
11	Staluppi Auto Group	19,206
12	Morgan Auto Group	45,765
13	Bommarito Automotive Group	11,688
14	RFJ Auto Partners	28,448
15	Holman Automotive	25,559
16	Prime Automotive Group	29,678
17	Jim Koons Automotive Group	35,095
18	David Wilson Automotive Group	24,456
19	The Suburban Collection	20,682
20	Braman Automotive Group	14,969
21	The Herb Chambers Companies	20,622
22	Greenway Automotive	30,981
23	Mac Haik Auto Group	20,679
24	West-Herr Automotive Group	21,140
25	Serra Automotive	30,822
26	Ganley Auto Group	24,644
27	Victory Automotive Group	23,587
28	Findlay Automotive Group	19,834
29	RML Automotive	21,510
30	McLarty Automotive	38,498
31	Earnhardt Auto Centers	16,356
32	Open Road Auto Group	11,965
33	Kahlig Auto Group	18,502
34	Chapman Automotive Group	24,636
35	Darcars Automotive Group	12,149
36	Baxter Auto Group	18,053
37	Keating Auto Group	13,107
38	Walser Automotive Group	24,305
39	Zeigler Auto Group	20,920
40	Performance Automotive Network	27,169
41	Ray Catena Auto Group	8,223
42	Jeff Wyler Automotive Family	17,820
43	Keyes Automotive Group	12,347
44	Sheehy Auto Stores	19,124
45	Garber Automotive	24,107
46	Ed Morse Automotive Group	9,478
47	Priority Automotive Group	13,658
48	Feldman Automotive Group	13,424
49	Pohanka Automotive Group	13,314
50	Gee Automotive Companies	13,977
51	LaFontaine Automotive Group	11,180
52	Premier Automotive	19,035
53	Rick Case Automotive Group	20,938
54	Rohrman Automotive Group	20,178
55	World Class Automotive Group	8,037
56	Summit Automotive Partners	13,479
57	Corwin Automotive Group	19,006
58	Piazza Auto Group	9,734
59	Bergstrom Automotive	12,293
60	The CAR Group	13,000
61	Mullinax Automotive	15,461

# WardsAuto 2021 Meg

Rank	Megadealer Group Name	Used Retail Units
62	Gettel Automotive	12,468
63	Germain Motor Company	12,102
64	Future Automotive Group	7,595
65	Wilde Automotive Group	15,034
66	Red McCombs Automotive Group	10,968
67	Fox Motors	12,699
68	Phil Long Dealerships	10,059
69	Ferman Automotive Group	10,880
70	Rusnak Auto Group	4,358
71	Balise Motor Sales Co.	14,511
72	Ray Skillman Auto Group	14,492
73	Ancira Enterprises	6,754
74	Napleton Auto Group	8,250
75	Boucher Group	10,265
76	Phil Smith Automotive Group	10,122
77	Anderson Automotive Group	10,758
78	Cooper Auto Group	12,715
79	The Hertrich Family of Automobile Dealerships	7,971
80	Courtesy Automotive Group	7,304
81	Warren Henry Auto Group	2,675
82	Bob Moore Auto Group	7,661
83	Servco Pacific	5,280
84	Gillman Auto Group	9,716
85	Piercey Automotive Group	4,766
86	Byers Auto Group	7,428
87	Empire Automotive Group	4,145
88	Russ Darrow Group	11,646
89	Criswell Automotive	3,035
90	Betten Baker	7,654
91	Holler - Classic Automotive Group	6,940
92	Bowers Automotive Group	7,292
93	Green Family Stores	8,412
94	Soave Automotive Group	2,484
95	Kayser Automotive Group	5,361
96	Voss Auto Network	4,057
97	Noarus Auto Group	3,495
98	Martin Management Group	2,980
99	Don Davis Auto Group	3,315
100	D&D Sweeney Auto Group	1,746

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# WardsAuto 2021 Meq

Rank	Megadealer Group Name	Wholesale Revenue	Wholesale Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	Total Units	Total Revenue
Column1	Column2	Column13	Column14	Column15	Column16	Column17	Column18	Column19	Column20
1	AutoNation	\$ 340,800,000	62,319	\$ 1,059,300,000	\$ 3,257,400,000	-	-	554,325	\$ 20,390,000,000
2	Penske Automotive Group	-	-	\$ 576,200,000	\$ 1,883,600,000	-	-	505,624	\$ 17,928,700,000
3	Lithia Motors	-	45,483	\$ 579,800,000	\$ 1,348,700,000	-	-	402,819	\$ 13,124,320,764
4	Group 1 Automotive	\$ 308,100,000	41,786	\$ 467,900,000	\$ 1,389,300,000	-	-	322,125	\$ 10,851,800,000
5	Hendrick Automotive Group	\$ 446,315,050	48,379	\$ 570,677,868	\$ 384,423,398	\$ 122,789,257	\$ 837,171,974	266,944	\$ 9,859,325,156
6	Sonic Automotive	\$ 197,378,000	32,057	\$ 489,874,000	\$ 1,233,735,000	-	-	284,363	\$ 9,767,042,000
7	Asbury Automotive Group	\$ 239,500,000	-	\$ 305,100,000	\$ 889,800,000	-	-	175,702	\$ 7,131,800,000
8	Larry H. Miller Dealerships	\$ 664,992,387	46,281	\$ 187,622,825	\$ 273,626,233	\$ 28,591,840	\$ 433,421,172	160,898	\$ 5,318,499,293
9	Ken Garff Automotive Group	\$ 112,811,768	20,709	\$ 179,676,180	\$ 163,051,946	\$ 34,197,352	\$ 232,262,465	130,748	\$ 4,360,073,979
10	Napleton Automotive Group	\$ 134,588,803	17,593	\$ 123,742,382	\$ 137,570,754	\$ 5,759,799	\$ 161,999,332	111,453	\$ 3,347,299,647
11	Staluppi Auto Group	\$ 124,985,697	10,963	\$ 185,406,818	\$ 147,406,022	-	\$ 153,422,595	72,285	\$ 3,336,175,546
12	Morgan Auto Group	-	25,009	-	-	-	-	112,616	\$ 3,302,870,538
13	Bommarito Automotive Group	\$ 50,989,964	7,881	\$ 41,171,198	\$ 41,556,737	\$ 10,046,934	\$ 51,952,955	74,964	\$ 2,881,778,200
14	RFJ Auto Partners	\$ 96,582,036	8,735	\$ 140,807,528	\$ 71,016,819	\$ 4,111,852	\$ 67,186,406	78,415	\$ 2,859,027,852
15	Holman Automotive	\$ 102,561,929	9,114	\$ 69,247,889	\$ 199,571,340	\$ 27,682,125	\$ 218,861,513	60,586	\$ 2,799,132,997
16	Prime Automotive Group	-	16,795	-	-	-	-	78,433	\$ 2,644,971,797
17	Jim Koons Automotive Group	\$ 95,249,361	12,747	\$ 171,000,455	\$ 111,847,368	\$ 16,380,804	\$ 117,964,377	79,259	\$ 2,562,945,455
18	David Wilson Automotive Group	-	-	\$ 112,533,605	\$ 124,033,685	\$ 2,165,462	\$ 111,295,110	100,084	\$ 2,503,930,280
19	The Suburban Collection	-	5,275	-	-	-	-	59,392	\$ 2,421,064,200
20	Braman Automotive Group	-	10,868	-	-	-	-	50,676	\$ 2,294,760,000
21	The Herb Chambers Companies	\$ 139,027,305	14,035	\$ 45,650,415	\$ 136,790,221	\$ 11,596,946	\$ 144,470,656	59,610	\$ 2,257,278,110
22	Greenway Automotive	\$ 98,853,764	13,966	\$ 182,980,982	\$ 111,757,396	\$ 4,700,045	\$ 117,972,459	78,710	\$ 2,245,454,620
23	Mac Haik Auto Group	\$ 101,877,394	8,509	\$ 76,961,088	\$ 65,503,072	\$ 16,247,273	\$ 183,506,563	57,848	\$ 2,215,379,970
24	West-Herr Automotive Group	-	27,448	-	-	-	-	77,852	\$ 2,214,938,221
25	Serra Automotive	\$ 54,298,885	6,506	\$ 93,202,247	\$ 87,616,675	\$ 26,251,203	\$ 99,322,621	70,375	\$ 2,195,089,619
26	Ganley Auto Group	\$ 97,196,117	13,435	\$ 81,809,240	\$ 72,787,283	\$ 14,277,625	\$ 113,698,890	73,838	\$ 2,131,344,837
27	Victory Automotive Group	\$ 115,155,893	13,600	\$ 88,782,425	\$ 111,916,499	\$ 5,262,122	\$ 135,805,993	72,222	\$ 2,094,452,389
28	Findlay Automotive Group	\$ 120,233,628	11,432	\$ 131,847,683	\$ 118,141,216	\$ 1,417,664	\$ 123,349,029	58,400	\$ 2,080,116,445
29	RML Automotive	-	13,307	-	-	-	-	59,606	\$ 1,975,883,872
30	McLarty Automotive	-	-	-	-	-	-	65,206	\$ 1,867,524,316
31	Earnhardt Auto Centers	-	-	\$ 68,835,651	\$ 87,190,792	\$ 4,912,220	\$ 140,864,618	49,434	\$ 1,835,428,030
32	Open Road Auto Group	-	4,717	-	-	-	-	39,234	\$ 1,763,397,590
33	Kahlig Auto Group	-	9,188	-	-	-	-	46,907	\$ 1,709,782,000
34	Chapman Automotive Group	\$ 94,135,111	8,663	\$ 93,552,940	\$ 96,098,018	\$ 18,687,074	\$ 120,834,555	52,362	\$ 1,703,924,209
35	Darcars Automotive Group	-	8,865	-	-	-	-	45,362	\$ 1,643,092,802
36	Baxter Auto Group	\$ 93,109,323	9,878	\$ 67,448,242	\$ 84,076,147	\$ 9,302,372	\$ 105,939,692	50,001	\$ 1,637,501,933
37	Keating Auto Group	-	9,745	-	-	-	-	44,332	\$ 1,579,542,211
38	Walser Automotive Group	-	8,302	-	-	-	-	50,910	\$ 1,567,697,580
39	Zeigler Auto Group	\$ 64,969,359	6,371	\$ 110,098,083	\$ 74,795,878	-	\$ 125,218,563	43,298	\$ 1,540,884,552
40	Performance Automotive Network	\$ 40,996,146	5,782	\$ 66,572,264	\$ 87,710,306	\$ 5,185,194	\$ 69,160,059	54,729	\$ 1,537,316,645
41	Ray Catena Auto Group	\$ 38,700,000	2,580	\$ 14,046,567	\$ 72,923,416	-	\$ 70,831,681	28,312	\$ 1,496,572,976
42	Jeff Wyler Automotive Family	\$ 50,522,491	6,932	\$ 76,114,292	\$ 50,733,311	\$ 12,923,865	\$ 62,365,879	47,191	\$ 1,495,451,493
43	Keyes Automotive Group	\$ 58,686,950	4,962	\$ 83,075,316	\$ 77,179,560	\$ 1,504,370	\$ 90,224,573	39,475	\$ 1,480,802,020
44	Sheehy Auto Stores	\$ 38,200,000	7,553	\$ 60,800,000	\$ 87,200,000	\$ 3,550,000	\$ 101,800,000	47,740	\$ 1,440,172,000
45	Garber Automotive	\$ 58,750,128	11,331	\$ 73,651,933	\$ 47,660,854	\$ 13,436,795	\$ 54,997,362	52,360	\$ 1,335,233,462
46	Ed Morse Automotive Group	\$ 69,077,715	6,271	\$ 46,801,270	\$ 53,160,052	\$ 8,039,545	\$ 67,899,709	36,379	\$ 1,331,126,606
47	Priority Automotive Group	-	7,049	-	-	-	-	40,823	\$ 1,313,678,559
48	Feldman Automotive Group	-	4,074	-	-	-	-	36,584	\$ 1,292,302,402
49	Pohanka Automotive Group	-	7,197	-	-	-	-	42,150	\$ 1,269,965,685
50	Gee Automotive Companies	-	6,963	-	-	-	-	37,771	\$ 1,247,716,498
51	LaFontaine Automotive Group	\$ 52,158,087	5,474	\$ 49,270,029	\$ 32,865,221	\$ 7,136,559	\$ 67,201,868	36,277	\$ 1,234,733,928
52	Premier Automotive	-	4,666	-	-	-	-	41,348	\$ 1,220,916,526
53	Rick Case Automotive Group	-	-	\$ 63,736,497	\$ 44,592,442	\$ 9,308,669	\$ 66,970,570	43,463	\$ 1,212,898,242
54	Rohrman Automotive Group	\$ 40,526,521	6,505	\$ 54,765,987	\$ 56,930,674	\$ 5,546,949	\$ 61,661,412	45,150	\$ 1,203,713,564
55	World Class Automotive Group	-	5,691	-	-	-	-	28,954	\$ 1,195,673,891
56	Summit Automotive Partners	-	7,073	-	-	-	-	39,347	\$ 1,192,442,924
57	Corwin Automotive Group	-	3,084	\$ 55,000,000	\$ 46,000,000	\$ 9,000,000	\$ 64,000,000	34,669	\$ 1,191,000,000
58	Piazza Auto Group	-	5,775	-	-	-	-	29,081	\$ 1,063,835,127
59	Bergstrom Automotive	\$ 23,952,207	4,892	\$ 34,632,040	\$ 50,431,421	\$ 14,015,320	\$ 72,051,871	30,543	\$ 1,037,871,278
60	The CAR Group	-	4,500	-	-	-	-	41,200	\$ 1,031,576,000
61	Mullinax Automotive	\$ 50,911,909	4,713	\$ 31,705,318	\$ 26,623,784	\$ 2,993,460	\$ 45,117,413	32,839	\$ 1,027,229,089

# WardsAuto 2021 Megadealer

Rank	Megadealer Group Name	Wholesale Revenue	Wholesale Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	Total Units	Total Revenue
62	Gettel Automotive	-	7,297	-	-	-	-	35,095	\$ 1,025,151,986
63	Germain Motor Company	\$ 57,812,315	5,873	\$ 39,208,076	\$ 52,431,637	\$ 7,598,566	\$ 62,210,738	29,340	\$ 981,145,401
64	Future Automotive Group	\$ 77,812,828	6,668	\$ 46,077,558	\$ 63,962,839	\$ 997,351	\$ 77,482,974	26,600	\$ 975,443,978
65	Wilde Automotive Group	\$ 41,990,734	5,809	\$ 40,540,711	\$ 44,373,056	\$ 4,245,313	\$ 45,336,753	33,480	\$ 970,366,053
66	Red McCombs Automotive Group	\$ 51,101,000	5,036	\$ 58,363,000	\$ 41,848,000	\$ 6,178,000	\$ 56,409,000	30,059	\$ 969,692,000
67	Fox Motors	\$ 20,455,472	3,614	\$ 37,252,170	\$ 44,119,401	\$ 8,938,116	\$ 82,759,485	29,611	\$ 965,989,959
68	Phil Long Dealerships	\$ 80,140,773	5,681	\$ 31,379,604	\$ 42,676,182	\$ 4,606,850	\$ 61,566,863	25,985	\$ 937,029,988
69	Ferman Automotive Group	\$ 36,828,000	5,218	\$ 33,803,000	\$ 43,236,000	\$ 15,670,000	\$ 59,876,000	28,110	\$ 934,069,000
70	Rusnak Auto Group	\$ 29,597,096	1,596	\$ 22,367,674	\$ 48,862,496	-	\$ 66,911,147	14,648	\$ 922,282,043
71	Balise Motor Sales Co.	\$ 19,006,027	5,818	\$ 39,283,453	\$ 50,037,564	\$ 20,479,402	\$ 80,741,614	33,081	\$ 919,870,559
72	Ray Skillman Auto Group	\$ 65,655,862	7,498	\$ 47,471,754	\$ 36,941,269	\$ 10,867,501	\$ 43,357,730	33,254	\$ 876,465,072
73	Ancira Enterprises	\$ 25,639,388	2,653	\$ 42,386,552	\$ 30,117,157	\$ 3,960,140	\$ 51,580,080	25,508	\$ 873,801,992
74	Napleton Auto Group	\$ 50,000,000	3,000	\$ 34,000,000	\$ 51,000,000	\$ 2,500,000	\$ 49,500,000	21,800	\$ 832,400,000
75	Boucher Group	\$ 45,215,000	4,956	\$ 37,371,000	\$ 41,493,000	\$ 5,862,000	\$ 60,985,000	25,070	\$ 820,439,000
76	Phil Smith Automotive Group	\$ 88,549,140	7,039	\$ 32,421,111	\$ 34,371,387	\$ 4,511,120	\$ 60,941,710	26,950	\$ 808,945,813
77	Anderson Automotive Group	\$ 22,746,789	5,015	\$ 45,447,969	\$ 45,860,389	-	\$ 48,552,104	28,688	\$ 806,105,416
78	Cooper Auto Group	-	3,081	-	\$ 35,705,086	-	\$ 36,847,350	22,733	\$ 788,466,257
79	The Hertrich Family of Automobile Dealerships	\$ 65,749,693	5,971	\$ 20,960,631	\$ 33,501,599	\$ 16,080,512	\$ 29,837,657	24,872	\$ 744,982,736
80	Courtesy Automotive Group	\$ 34,730,600	4,038	\$ 35,767,109	\$ 27,857,431	\$ 6,728,903	\$ 67,144,265	20,259	\$ 728,293,446
81	Warren Henry Auto Group	\$ 49,986,538	1,759	\$ 10,292,696	\$ 24,423,879	-	\$ 42,784,697	9,309	\$ 680,615,898
82	Bob Moore Auto Group	\$ 28,988,412	-	\$ 40,220,337	\$ 40,123,216	-	\$ 40,123,216	14,628	\$ 664,449,705
83	Servco Pacific	\$ 8,958,899	1,844	\$ 27,391,660	\$ 42,033,796	\$ 325,449	\$ 80,473,146	19,072	\$ 661,036,778
84	Gillman Auto Group	\$ 9,680,132	1,529	\$ 33,375,565	\$ 34,820,472	\$ 3,104,379	\$ 40,112,934	22,462	\$ 656,062,217
85	Piercey Automotive Group	\$ 37,250,264	3,537	\$ 25,638,728	\$ 35,857,619	\$ 5,672,818	\$ 30,829,595	21,772	\$ 629,866,546
86	Byers Auto Group	\$ 44,195,000	4,027	\$ 23,415,000	\$ 24,777,000	\$ 6,980,000	\$ 39,679,000	20,233	\$ 611,972,000
87	Empire Automotive Group	\$ 18,869,089	1,947	\$ 49,346,603	\$ 28,214,285	-	\$ 25,667,938	15,998	\$ 609,244,397
88	Russ Darrow Group	\$ 36,322,800	4,221	\$ 26,782,830	\$ 24,575,077	\$ 3,131,212	\$ 38,500,707	22,954	\$ 551,892,164
89	Criswell Automotive	\$ 13,863,740	1,802	\$ 25,488,301	\$ 18,102,545	\$ 1,667,972	\$ 25,259,312	13,241	\$ 511,467,044
90	Betten Baker	\$ 26,371,319	2,619	\$ 20,741,661	\$ 19,509,819	\$ 4,967,320	\$ 27,279,988	16,481	\$ 505,669,162
91	Holler - Classic Automotive Group	\$ 54,858,184	6,283	\$ 19,575,281	\$ 20,535,025	-	\$ 23,867,132	21,937	\$ 502,904,604
92	Bowers Automotive Group	\$ 23,629,495	4,141	\$ 29,099,268	\$ 23,527,110	\$ 18,560,597	\$ 26,461,357	19,386	\$ 502,690,758
93	Green Family Stores	\$ 30,037,109	3,930	\$ 24,939,764	\$ 19,725,634	\$ 3,652,348	\$ 30,040,088	18,361	\$ 501,924,508
94	Soave Automotive Group	-	-	\$ 6,502,000	\$ 15,443,000	-	\$ 22,902,000	4,099	\$ 386,709,000
95	Kayser Automotive Group	\$ 2,850,000	1,709	\$ 2,084,801	\$ 12,941,187	\$ 1,823,037	\$ 14,570,034	10,545	\$ 328,845,026
96	Voss Auto Network	\$ 9,372,251	1,493	\$ 9,322,102	\$ 13,180,592	\$ 10,799,106	\$ 16,786,358	10,179	\$ 309,753,541
97	Noarus Auto Group	\$ 7,470,680	1,326	\$ 15,517,124	\$ 17,958,908	\$ 2,102,000	\$ 24,401,884	10,044	\$ 303,114,949
98	Martin Management Group	\$ 11,069,000	1,516	\$ 14,755,000	\$ 13,914,000	\$ 2,420,000	\$ 22,345,000	10,035	\$ 276,823,000
99	Don Davis Auto Group	\$ 21,868,169	1,913	\$ 7,099,970	\$ 13,720,503	\$ 3,966,183	\$ 16,961,343	9,113	\$ 271,214,267
100	D&D Sweeney Auto Group	\$ 5,121,158	763	\$ 8,151,543	\$ 4,972,461	-	\$ 20,399,605	5,956	\$ 189,867,920

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